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Press Release

PictureTel's Live200 wins PC Computing MVP award for third consecutive year

PictureTel Corporation, the world leader in visual collaboration, has received the 'Most Valuable Product' (MVP) Award from PC Computing magazine (in the videoconferencing hardware category) for the PictureTel Live200 desktop system, for PCs running the Windows NT operating system.

This is the third consecutive year that the Live200 has won top honours in this category and the seventh major award the product has won overall since its introduction.

PC Computing called the Live200, *"The best Windows NT-based videoconferencing out there [that] gives superb audio and video."*

The Live200 is a Windows 95 and Windows NT standards-based, single board desktop videoconferencing

solution for personal computers with a PCI bus. It is available from PictureTel's partners in Australia and New Zealand.

Gordon Makryllos, managing director of PictureTel Australia and New Zealand, said: *"It is a tremendous honour for PictureTel to again receive this award from PC Computing."*

"Winning our third consecutive MVP award is further confirmation of our success in delivering to our customers a desktop system that is easy to use and delivers high-quality performance for businesses' mission-critical collaboration needs."

About PictureTel

PictureTel Corporation is the world leader in developing, manufacturing and marketing a full range of videoconferencing solutions. The company's systems meet customers' videoconferencing needs from the desktop to the boardroom. PictureTel

also markets network conferencing servers and a comprehensive range of enterprise-wide services.

The company provides complete videoconferencing solutions to customers in distance learning, health care and financial services. Additional PictureTel information is available on the Internet at www.picturetel.com. PictureTel videoconferencing eliminates the barrier of distance, enabling people to be 'Anywhere Now'.

For further information

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